

◆ BUSINESS SYSTEMS & CAPABILITY CONSULTING

See what your business needs next. Then build it.

We map how your business actually operates, identify the capabilities standing between its current reality and its next stage, and help install them — through strategy, systems, policy, software, and governed AI.

Consulting for organizations whose ambition has outgrown the systems carrying it.

ProxyScout is a business systems and capability consultancy powered by proprietary operational technology. Clients buy clarity, installed capability, governed execution, and operational continuity — not a predetermined software package.

The work begins with the constraint and ends with a capability the organization can operate. Sometimes that means software or governed AI. Sometimes it means process, policy, and training. Sometimes the most useful answer is that nothing should be built yet.

“We map how your business actually works, identify what it needs next, and help install the capabilities required to [get there.](#)”

Most businesses don't have an idea problem. They have a capability gap.

You can know where you want the company to go and still lack the operating capacity to get there. The symptoms rarely live in one department — they emerge from the relationship between people, process, policy, data, tools, and decisions.

REVENUE RECOVERY

Revenue escapes unnoticed

Work is delivered and value created without a reliable way to verify, attribute, or recover the revenue attached to it.

CONTINUITY

Work depends on invisible knowledge

Critical context lives in employees' heads, old messages, undocumented exceptions, and systems that don't explain themselves.

DECISION INTELLIGENCE

Decisions can't see the whole business

Leadership receives reports after the fact while the relationships between operations, customers, risk, and capability stay hidden.

GOVERNANCE

Technology compounds the disorder

New tools and automations are added before the work, permissions, ownership, and evidence requirements are understood.

We turn business problems into installed capabilities.

1

Discover

Map how the business really works — its goals, workflows, systems, decisions, people, dependencies, exceptions, and risks.

Reality made visible

2

Diagnose

Identify the missing or underperforming capabilities creating the constraint, then rank them by value, urgency, evidence, and feasibility.

The right problem selected

3

Design

Define the future operating model: what must change, who owns it, what evidence proves it works, and where technology belongs.

A buildable capability

4

Install

Implement the workflow, policy, training, integration, software, or governed AI required to make the capability real.

Something the organization couldn't reliably do before

5

Operate

Observe the capability in use, correct what breaks, preserve its knowledge, and extend it without losing the foundation.

Continuity instead of a handoff cliff

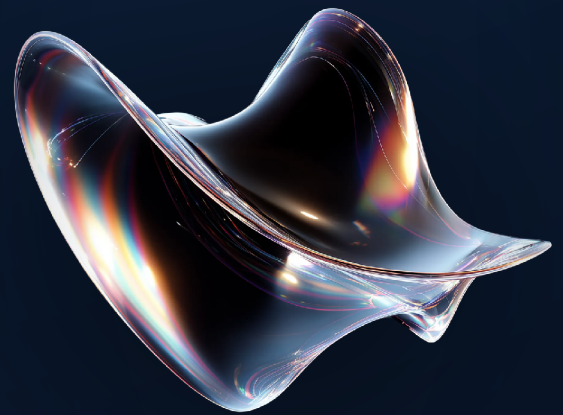
Discovery Studio

A focused engagement that turns the real business into an operational map. We identify where value is created, where it disappears, what the organization is trying to become, and which capability should be installed first.

YOU LEAVE WITH

- ◆ A current-state operational map
- ◆ A system & workflow inventory
- ◆ Identified capability gaps
- ◆ Revenue, knowledge & governance risks
- ◆ A prioritized intervention plan
- ◆ A decision-ready executive report

From \$3,000 scoped to complexity — creditable toward a qualifying installation.



Three ways to work together.

Discovery Studio

Map the organization, diagnose the real constraint, and decide what to install first.

From \$3,000

FOCUSED ENGAGEMENT

Capability Installation

Design and install the operating capability that closes a proven gap — process, policy, data, software, or governed AI.

From \$15,000

\$25K-\$75K+ TYPICAL

Operating Partnership

Keep the capability aligned as the business changes — review, maintenance, new capability planning, executive support.

\$4,000/mo

OR \$10-12K / QUARTER

Enterprise & Regulated

Private-cloud or customer-controlled deployment, policy packs, role & permission architecture, audit evidence, change control.

Custom

FROM \$75,000

The client owns the business-specific result. ProxyScout retains the platform, runtime, language, and reusable methods beneath it.

The work doesn't disappear into a slide deck.

We use our own platform to preserve what we learn, map how the organization functions, govern what gets deployed, and leave behind an operating system the client can continue using.

EXOS

GOVERNED OPERATING ENVIRONMENT

Holds the needs, decisions, workflows, responsibilities, agents, and operating memory of the engagement.

ProxyCore

GOVERNANCE RUNTIME • PREVIEW

Coordinates workflows, events, permissions, approvals, integrations, and evidence underneath deployed systems.

ProxyLang

POLICY & CAPABILITY LANGUAGE • PREVIEW

Expresses policy, workflow, permissions, and capability requirements as reviewable, versioned source.

Brevet

DOCUMENT RENDERING • DEVELOPMENT

Turns one structured source into interactive HTML, polished PDF, and presentation-ready client deliverables.

The client buys the outcome. The platform makes the outcome observable, governable, and durable.

For leaders carrying a business their current systems can't yet support.

Founder-led companies

Grown beyond what the founder can safely coordinate from memory, instinct, and constant intervention.

Operators & department leaders

The bottleneck is visible, but the fix crosses too many systems for one team to solve alone.

Regulated & compliance-sensitive

Organizations that need AI leverage without giving up control of data, permissions, decisions, or evidence.

AI-native companies

The product works, but its governance and enterprise readiness haven't caught up with its capability.

WHERE WE CREATE LEVERAGE

Operational visibility · revenue recovery · knowledge continuity · decision intelligence · governed AI adoption · capability installation — different symptoms, the same need to see the system clearly.

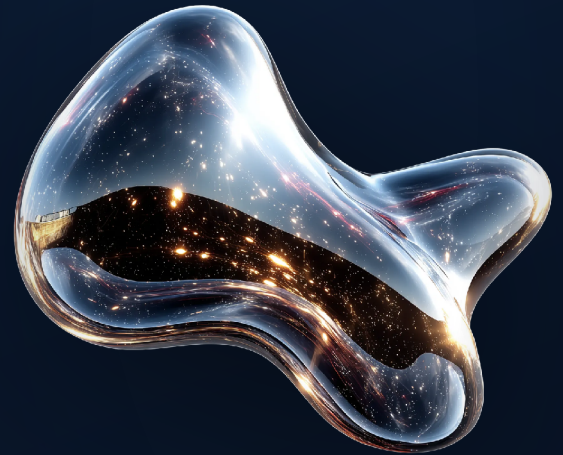
◆ OUR STANDARD

We'd rather delay a release than transfer unresolved risk to a client.

We don't promise that complex systems will never contain a defect. We promise to define what success means before implementation, test critical workflows against it, disclose known limitations, preserve a manual fallback where operations require one, and correct covered defects instead of disappearing after launch.

THE ACCEPTANCE COMMITMENT

If an installed capability doesn't pass the acceptance tests agreed before implementation, ProxyScout continues correcting the covered scope at no additional charge for up to 30 days after the scheduled acceptance date.





◆ START WITH THE MAP

What is the business trying to do that it cannot yet do reliably?

Send the real constraint — the people affected, the systems involved, and what a meaningful outcome would change. We'll determine whether it needs Discovery, a capability installation, an operating partnership, or no new system at all.

info@proxyscout.tech

We reply within one business day.